

Contractor: Motorola

Program/Equipment: Motorola Hardware & Software

JUSTIFICATION REVIEW DOCUMENT
FAR SUBPART 13.5 SIMPLIFIED PROCEDURES FOR CERTAIN COMMERCIAL
ITEMS – SOLE SOURCE JUSTIFICATION AND APPROVAL

Program/Equipment: The responsible contracting activity, Regional Contracting Office (RCO) Bogota, Colombia has a requirement to purchase Motorola Command Center Equipment in direct support of Colombian Military (COLMIL) personnel and is submitting this Justification for Other Than Full and Open Competition - brand name justification for Motorola equipment.

Authority: Simplified Procedures for Certain Commercial Items, 41 U.S.C. 1901 as implemented by FAR Subpart 13.5. The estimate value of this effort is \$798,995.00.

Prepared by: Rosalba Mateus DSN:249900078792552
 Contracting Specialist Date:
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Contracting Officer: Cesar Casillas DSN:249900078794228
 Chief RCO Bogota
 E-mail: cesar.casillas2.iv@mail.mil

Technical: Pedro Corraliza DSN: 567-3420
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Requirements: Pedro Corraliza DSN: 567-3420
 SOUTHCOM/J7
 E-mail: pedro.a.corraliza.civ@mail.mil

Reviews: I have reviewed this justification and find it adequate to support sole source.

Program Manager: Pedro Corraliza
 SOUTHCOM/J7
 DSN: 567-3420

Signature: _____

CORRALIZA.PE Digitally signed by
 DRO.ANTONIO.1181656103
 O.1181656103 Date: 2018.05.17
 09:32:44 -04'00'

Legal Counsel: Armando G. Rancaño
 Command Judge Advocate
 DSN: 421-6887

Signature: _____

RANCANO.AR Digitally signed by
 MANDO.GABRIEL.1243676521
 EL.1243676521 Date: 2018.05.08
 13:52:44 -05'00'

Special Advocate for Competition:

Typed Name: Manuel F. Saenz
 Supervisory Contract Specialist
 Deputy to the Commander
 DSN: 421-6035

Signature: _____

JUSTIFICATION REVIEW DOCUMENT
FAR SUBPART 13.5 SIMPLIFIED PROCEDURES FOR CERTAIN COMMERCIAL
ITEMS – SOLE SOURCE JUSTIFICATION AND APPROVAL

1. **Contracting Activity:** The responsible contracting activity, Regional Contracting Office (RCO) Bogota, Colombia has a requirement to purchase Motorola Command Center Equipment in direct support of Colombian Military (COLMIL) personnel and is submitting this Justification for Other Than Full and Open Competition – brand name justification for Motorola equipment.

2. **Description of Action:** This requirement is intended for award to a Motorola authorized provider to support hardware & ancillary software. The products will provide the COLMIL real-time tracking and accountability of personnel, equipment and hazardous landmine locations. This will be a new Firm Fixed price (FFP) Contract under FAR Part 13.5 using Simplified Acquisition Procedures. Contract uses FY 2016-2018 OHDACA funding. The estimated value of this effort is \$798,995.00. There are no options or extensions in accordance with FAR 52.217-8

An acquisition plan is not required because this procurement does not meet the threshold at Defense Federal Acquisition Regulation Supplement 207.103(d)(i)(B).

Approved an acquisition plan in accordance with DFARS 207.103(d)(i)(B) on.

The required acquisition plan in accordance with DFARS 207.103(d)(i)(B) is currently awaiting approval.

3. **Description of Supplies/Services:** For the Purchase, delivery and electrical connectivity of equipment and sub-systems to integrate into a Humanitarian Demining Strategic Command Center (SCC) in Bogotá, Colombia. The principle components shall include the following:

- (a) 3/3 configuration screen matrix (compatible with the existing Motorola UNS-Version 2.0).
- (b) A management server with moto mapping C4 system (compatible with the existing Motorola UNS version 2.0, with a map system and visualization)
- (c) MCC7500 audio integration console, with server (compatible with the existing Motorola UNS version 2.0).
- (d) Interconnection radio APX 5500(compatible with the existing Motorola UNS version 2.0).
- (e) A 10-channel expansion kit composed for PA, trans-receiver, power supply, cables and jumpers.

4. **Authority Cited:** Simplified Procedures for Certain Commercial Items, 41 U.S.C. 1901 (or 41 U.S.C. 1903 for Special Emergency Procurement) as implemented by FAR Subpart 13.5:

Unusual and compelling urgency

Exclusive licensing agreements

Industrial mobilization

Other. Only Motorola (brand name) Equipment will satisfy agency requirements.

5. **Reason for Authority Cited:**

a. **Background:** This requirement can only be fulfilled by certified Motorola Distributor. The Colombian Military (COLMIL) and Colombian National Police (CNP) have a national level mission which requires reliable communications throughout the country. Procuring this equipment takes full advantage of COLMIL and USMILGP investments.

Both COLMIL and CNP use Motorola communications equipment and software throughout the country for Demining Operations. Their use of Motorola-based systems is essentially a System of Record or Legacy System. To utilize anything other than equipment and software that is not compatible and would render the proposed action useless. There is no economic benefit or mission efficiency in procuring anything other than compatible equipment for the COLMIL & CNP. There is no viable solution other than procuring compatible support equipment. Changing the entire communications infrastructure for country-wide demining operations is not economically feasible and not practical.

Motorola has in-country Colombia technical support capable of providing assistance if is needed. They have certified technical staff also has reach-back capability for the Motorola equipment providing both technical expertise and direct logistical support.

b. **Alternatives:** At present, there are no identified alternatives for this equipment.

6. **Efforts to Obtain Competition:** This requirement cannot be filled using salient characteristics. Requests for quotes for this requirement will be placed with all authorized Motorola dealers. The solicitation will be posted in both the Federal Business Opportunities (FBO) and US Embassy -Bogota Contracting Opportunities website.

The Contracting Officer shall publish the notices required by FAR 5.201.

7. **Actions to Increase Competition:** See paragraph 6.

8. **Market Research:** Market research was conducted by the requiring activity and the contracting office via the internet as well as local vendors. The research confirmed

the existence of authorized Motorola dealers capable of provide this equipment; both in-country and CONUS. Internet searched revealed same or similar procurement actions for several Police Departments in CONUS.

9. Interested Sources:

Motorola Solutions
Carrera 45 No. 108-27 Torre 1 Piso 14
Bogota, Colombia

ADS
621 Lynnhaven Pkway Ste 400
Virginia Beach, VA 23452
USA

Rayco Industries Inc.
3000 NW 79th Avenue
Miami Fla 33122
USA

Conexalab SAS
Carrera 29 No. 51-07 Apto 1101
Bucaramanga, Colombia

10. Other Facts: This equipment will only be used by Colombian Government agencies, exclusively at Colombian facilities. The hardware and software will NOT be tied into US Government communications infrastructure.

a. Procurement History: There is no known procurement history of a similar requirement. The RCO conducted an informal search through FBO actions of a similar nature. The research was used to compile relevant sole source criteria.

Contract: W913FT-11-P-0064
Description: Radios Motorola
Vendor: Motorola Inc.
Amount: \$12,379.52

Contract: W913FT-11-C-0010
Description: Radios & Accessories Motorola
Vendor: Rayco Ltda.
Amount: \$416,753.00

11. Technical Certification: I certify that the supporting data under my cognizance which are included in the justification are accurate and complete to the best of my knowledge and belief

Typed Name: Pedro Corraliza
Title: SOUTHCOM/J7

Date: 07 May 2018
Signature:

Control No: 046-18

Contractor: Motorola

Program/Equipment: Motorola Hardware & Software

CORRALIZA.PE DRO.ANTONIO X .1181656103	Digitally signed by CORRALIZA.PEDRO.ANTO NIO.1181656103 Date: 2018.05.17 09:33:59 -04'00'
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12. Requirements Certification: I certify that the supporting data under my cognizance which are included in the justification are accurate and complete to the best of my knowledge and belief.

Typed Name: Pedro Corraliza
Title: SOUTHCOM/J7

Date: 07 May 2018
Signature:

CORRALIZA.PE DRO.ANTONIO X O.1181656103	Digitally signed by CORRALIZA.PEDRO.ANT ONIO.1181656103 Date: 2018.05.17 09:34:31 -04'00'
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13. Fair and Reasonable Cost Determination: I hereby determine that the anticipated cost or price to the Government for this contract action will be fair and reasonable.

This determination will be made using the following: price analysis cost analysis IGCE audit: other: quotes and offers from local and CONUS sources.

As a part of this basis, certified cost or pricing data is not required because the item and/or services being acquired are considered commercial.

Typed Name: Cesar G. Casillas
Title: Contracting Officer

Date: 08 May 2018
Signature:

X 	5/8/2018
Right-Click "Signature Setup"	
Signed by: CASILLAS.CESAR.G.1178280291	

14. Contracting Officer Certification: I certify that this justification is accurate and complete to the best of my knowledge and belief.

Typed Name: Cesar G. Casillas
Title: Contracting Officer

Date: 07 May 2018
Signature:

Control No: 046-18

Contractor: Motorola

Program/Equipment: Motorola Hardware & Software



Approval

Based on the foregoing justification, I hereby approve the procurement of Motorola Hardware & Software to support COLMIL Demining Programs on a sole source basis pursuant to the authority of the Simplified Procedures for Certain Commercial Items, 41 U.S.C. 1901, as implemented by FAR Subpart 13.5, subject to availability of funds, and provided that the services or supplies herein described have otherwise been authorized for acquisition.

Typed Name:

Manuel F. Saenz
Supervisory Contract Specialist
Deputy to the Commander
DSN: 421-6035
Date:
Signature:

